



Press Release

29 January 2008

Subex Ltd announces FY08 Q3 results

Product Revenue at Rs. 1112.48 mn (\$ US 28.22 mn)

Up by 55% from FY08 Q2

Quarter ended 31 December 2007 – Key Highlights

- **Revenue from Products at Rs. 1112.48 mn (\$ US 28.22 mn) up from Rs. 715.96 mn (\$ US 18.06 mn) in FY08 Q2**
- **Net Loss at Rs. 42.73 mn (\$ US 1.08 mn) down from Rs. 348.25 mn (\$ US 8.79 mn) in FY08 Q2**
- **Net Consolidated Revenue at Rs. 1422.16 mn (\$ US 36.08 mn) up from Rs. 1029.87 mn (\$ US 25.98 mn) in FY08 Q2**

Bangalore, INDIA: Subex Ltd, a leading global provider of Operations Support Systems (OSS) solutions for communications service providers, today announced that it has recorded a revenue of Rs. 1422.16 mn (\$ US 36.08 mn) and net loss of Rs. 42.73 mn (\$ US 1.08 mn), for the quarter ended 31 December 2007.

The new order intake in FY08 Q3 was Rs. 1100 mn, as against Rs. 590 mn in FY08 Q2. The operational costs of the products business in FY08 Q3 have reduced by Rs.160 mn as compared to FY08 Q2 and with the increased revenues and stabilization in costs, the loss has reduced from Rs. 348.25 mn in the earlier quarter to Rs. 42.73 mn in this quarter.

The revenue from products for FY08 Q3 stood at Rs. 1112.48 mn (\$ US 28.22 mn), contributing 78% to the total revenue.

Revenue for the corresponding quarter last year was 1062 mn (\$ US 26.94 mn), with product revenue at Rs. 757.61 mn (\$ US 19.22 mn).

Commenting on the business, Subash Menon, Founder Chairman, Managing Director & CEO, said, "We have significantly improved the revenue and have reduced costs as

compared to the last quarter. This is proof of the near completion of the integration of Syndesis and the fact that cost re-structuring of the acquired entity is on track. The worst is behind us. Further, new order intake is on an upswing and that bodes well for the future.”

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About Subex Limited

Subex Limited is a leading global provider of Operations Support Systems (OSS) that empowers communications service providers to achieve competitive advantage and deliver new service experiences to subscribers. The company pioneered the strategic concept of the Revenue Operations Center (ROC) – a centralized framework for end-to-end control of a service provider's revenue and costs, fostering operational dexterity for sustained profitability.

Subex's software portfolio powers the ROC and its best-in-class solutions enable new service creation, operational transformation, subscriber-centric fulfillment, provisioning automation, revenue assurance, cost management, data integrity management, fraud management and interconnect/interparty settlement.

Subex's customers include 32 of the world's 50 largest service providers. The company has more than 150 installations across 60 countries.

For more information please visit www.subexworld.com.

Forward Looking and Cautionary Statements

Certain statements in this release concerning Subex's products, strategy and future growth prospects are forward-looking statements, which involve a number of risks, and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, market acceptance of Subex's products and services, Subex's ability to implement its growth strategy, competition in Subex's areas of business and general economic conditions affecting the telecom industry.

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